

Deepak Bajaj's

## ACTIVE DISTRIBUTOR SCORECARD (ADS)

The ADS is a unique comprehensive self-assessment tool that will work in any network marketing organization dealing with any product or service. It lists all the basic qualities required to be an active distributor. Anyone can evaluate himself or herself by just scoring on this sheet, and can see for themselves where he or she stands in terms of the various requirements of this business. You can also use ADS in your training programs for the assessment of your teammates. Self-realization is the best form of realization and ADS can be a turning point for your team by becoming the first step towards self-realization and transformation.

ACTIVE DISTRIBUTOR SCORECARD (ADS)		
Name of the Distributor:		
Questions		Score
1	Do you give the business opportunity presentation yourself?	
2	Do you wear formal dress in every program?	
3	Do you reach before/on time in every program?	
4	Are you using 100% products/services of your company at your home/office?	
5	Do you talk to min. 1 new person everyday (Prospecting)?	
6	Do you make min. 2 phone calls everyday for setting appointment?	
7	Do you add min. 1 new name to your list everyday?	
8	Do you give at least 1 business presentation everyday?	
9	Do you have appointments for next 1 week in your calendar?	
10	Do you have product display at home?	
11	Do you deliver a good experience sharing in programs?	
12	Do you read recommended books?	
13	Do you conduct at least 1 Home meeting every week?	
14	Do you attend at least 1 Basic Training with team every	

	week?	
15	Do you attend at least 1 Hall Opportunity Presentation every week?	
<b>TOTAL SCORE:</b>		<b>/15</b>
<i>Give yourself a score of 1 for every Yes and 0 for every No.</i>		

Evaluate yourself at the beginning of every month on this scorecard and identify 1-2 development areas for that month from this list. Improve yourself on all these 15 parameters one after the other. You can inspire each of your teammates to use this tool and work for their improvement. Our aim is to get a score of 15 on 15 and improve the score of our teammates on this scorecard.

[www.deepakbajaj.biz](http://www.deepakbajaj.biz)

✓ *Keep visiting [www.deepakbajaj.biz](http://www.deepakbajaj.biz) for more cutting edge tools and information to multiply your business.*

★ *Stay connected on Facebook, Instagram, YouTube and LinkedIn for getting regular tips and tools effortlessly on your mobile.*